Company Tracking Number: STACEY PAYTON

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Long-Term Care Advertising - ML11867

Project Name/Number: Long-Term Care Advertising Letter/ML11867

## Filing at a Glance

Company: Mutual of Omaha Insurance Company

Product Name: Long-Term Care Advertising - SERFF Tr Num: MUTM-126504784 State: Arkansas

ML11867

TOI: LTC06 Long Term Care - Other SERFF Status: Closed-Filed State Tr Num: 44943 Sub-TOI: LTC06.000 Long Term Care - Other Co Tr Num: STACEY PAYTON State Status: Closed

Filing Type: Advertisement Contribution State Status: Closed Reviewer(s): Marie Bennett

Author: Stacey Payton Disposition Date: 03/08/2010
Date Submitted: 02/18/2010 Disposition Status: Filed

Implementation Date:

Corresponding Filing Tracking Number:

Implementation Date Requested:

State Filing Description:

#### **General Information**

Project Name: Long-Term Care Advertising Letter

Status of Filing in Domicile: Authorized

Project Number: ML11867 Date Approved in Domicile: 02/17/2010
Requested Filing Mode: Domicile Status Comments:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 03/08/2010 Explanation for Other Group Market Type:

State Status Changed: 03/08/2010

Deemer Date: Created By: Stacey Payton

Filing Description:

NAIC #261-71412

FEIN #47-0246511

Submitted By: Stacey Payton

Mutual of Omaha Insurance Company

Long-Term Care Advertising

ML11867

Enclosed for review by your Department is a copy of the above-captioned advertising. The form is new and is not intended to replace any previously approved form. It will be used with appropriate approved forms in your state.

We request that any wording such as the Agent's Name, Phone Number and E-Mail Address in brackets be considered

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variable.

Your notice of acceptance of this filing will be greatly appreciated.

Sincerely,

Carly Cole

Product and Advertising Compliance Consultant

Regulatory Affairs Phone: 402-351-2476 Fax: 402-351-5298

E-mail: advfilings@mutualofomaha.com

sp

## **Company and Contact**

#### **Filing Contact Information**

Carly Cole, Product & Advertising Compliance carly.cole@mutualofomaha.com

Consultant

Regulatory Affairs 402-351-2476 [Phone] Mutual of Omaha Plaza 402-351-5298 [FAX]

Omaha, NE 68175

**Filing Company Information** 

Mutual of Omaha Insurance Company CoCode: 71412 State of Domicile: Nebraska

Mutual of Omaha Plaza Group Code: 261 Company Type: Health Insurance

Omaha, NE 68175 Group Name: State ID Number:

(402) 351-6420 ext. [Phone] FEIN Number: 47-0246511

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# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation:

Per Company: No

Company Tracking Number: STACEY PAYTON

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

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COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Mutual of Omaha Insurance Company \$50.00 02/18/2010 34274008

 SERFF Tracking Number:
 MUTM-126504784
 State:
 Arkansas

 Filing Company:
 Mutual of Omaha Insurance Company
 State Tracking Number:
 44943

Company Tracking Number: STACEY PAYTON

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Product Name: Long-Term Care Advertising - ML11867

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# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed	Marie Bennett	03/08/2010	03/08/2010

Company Tracking Number: STACEY PAYTON

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Long-Term Care Advertising - ML11867

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## **Disposition**

Disposition Date: 03/08/2010

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 MUTM-126504784
 State:
 Arkansas

 Filing Company:
 Mutual of Omaha Insurance Company
 State Tracking Number:
 44943

Company Tracking Number: STACEY PAYTON

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Long-Term Care Advertising - ML11867

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Schedule Item Schedule Item Status Public Access

Form Letter Yes

 SERFF Tracking Number:
 MUTM-126504784
 State:
 Arkansas

 Filing Company:
 Mutual of Omaha Insurance Company
 State Tracking Number:
 44943

Company Tracking Number: STACEY PAYTON

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#### Form Schedule

Lead Form Number: ML11867

Schedule	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Item	Number			Data		
Status						
	ML11867	Advertising Letter	Initial			ML11867.pdf

# [Your Licensed Company Name Required]

[Agent Name]
[Agent Address]
[Agent City, State, ZIP]
[Agent Phone Number]
[Agent E-mail]

# There's no place like home

Your home is the center of your life. It's where your kids grew up. And it's where they'll keep coming for family dinners and holiday get-togethers. Your home is where you're most comfortable. And it's where you plan to stay.

If you're like most people, going to a nursing home is something you don't want to do. But, did you know a long-term care insurance policy actually may help keep you out of a nursing home by allowing you to get the care you need right in your own home?

A long-term care insurance policy also may help alleviate your other concerns. For example:

- If you don't want your kids to have to worry about taking care of you, long-term care insurance can provide benefits to help pay for care so you can enjoy the time you and your kids spend together
- If you don't want to put your retirement savings at risk, long-term care insurance can help you protect your savings from the high cost of long-term care services so you can do all the things you planned to do in retirement
- If you don't want others making decisions about your care, long-term care insurance helps allow you to decide what's best for you so you get the care you need in the setting of your choice
- If you want to have something to leave your kids, long-term care insurance can help ensure you're not putting your kids' inheritance in jeopardy

Let me show you how a long-term care insurance policy from Mutual of Omaha Insurance Company can help you stay at home so you can continue living life on your own terms. Contact me today. I'll be happy to provide a no-cost assessment of your long-term care needs. And as always, there's no obligation to buy.

Sincerely,

[Agent Name]

An Independent Licensed Agent

P.S. Some people mistakenly believe long-term care insurance is too expensive. Many of our customers tell us it turned out to be more affordable than they thought. Be sure to ask me about a variety of premium allowances that can significantly lower your cost.

Long-term care insurance is underwritten by Mutual of Omaha Insurance Company, Mutual of Omaha Plaza, Omaha, NE 68175-0001. Policy forms LTC09M, LTC09M-AG (or state equivalent) In ID: LTC09M-ID, LTC09M-AG-ID, In NY: LTC09M-NY, LTC09M-AG-NY, In OK: LTC09M-OK, LTC09M-AG-OK, In OR: LTC09M-OR, LTC09M-AG-OR, In PA: LTC09M-PA, LTC09-AG-PA, In WA: LTC09M-WA, LTC09M-AG-WA. Coverage may vary by state. These policies have exceptions, limitations and reductions. This is a solicitation of insurance. An insurance agent may contact you by telephone to provide additional information.

